

## PROFESSIONAL SUMMARY

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A highly motivated, result-focused Industrial Research Analyst with over 15+ years of experience in manufacturing/distribution and IT/Business consulting organizations working with Fortune 500 Customers. Proficiencies encompass problem solving, leadership and successful team building experience, combined with excellent technical, communication, stage presentations, teleconferencing, conducting client partnership and customer service skills. Resourceful problem solver (*Enjoy working on challenges*) with proven ability to bring quick resolution to challenging situations as well as building lasting relationships with service and solution providers and customers at CXO Level.

## GLOBAL WORK EXPOSURE

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UK, Europe, Kenya, Singapore, Canada, USA & India (*multiple states across country*).

## HIGHLIGHTS

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Manufacturing Operations	Risk Management
Stakeholder/ Client Partnership	Total Quality Management
Project/ Program Management	Enterprise Architecture
Product Development	Operations and Business Solutions
Continuous Process Improvement	Strategic Planning
Customer Relationship Management	Cloud (SaaS, PaaS, IaaS)
Business Systems Engineering	Research and Development
Change Management	P & L Oversight
Systems Integration	Lean / Six Sigma
Training	Digital Business Transformation ( <i>Robotics, IoT, Blockchain</i> )

## KEY ACHIEVEMENTS

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- With a strong IT, Costing, Manufacturing and Global Supply Chain background, **authored several IT/ ERP / Supply Chain / Manufacturing whitepapers** with publications in reputed journals and presentations at international conferences, including UKOUG, OAUG, and OOW, 2007-today
- Moderator, Presenter and an Expert panelist at the annual New England Oracle User Group event hosted at Gillette Stadium, Foxborough, MA in November 2017 and 2018. The panel, comprised of Oracle, customer / practitioner and consultant subject matter experts, discussed and reflected on the roadmap and future of the upcoming Supply Chain and Manufacturing Technologies; (**Cloud, Robotics, IoT, Blockchain**)
- **Led and Managed 2 End to End SaaS/ PaaS Cloud Research Project, 8 End to End ERP implementations and 4 ERP systems upgrades**, on time and on budget and Consult on supply chain/operational issues, primarily to leading consumer products and retail companies.
- Led or participated in more than 75 engagements in business process redesign, productivity, research and development, and strategic planning in a cross-functional and multi-cultural environment covering Global Implementations, Upgrades, Rollouts, Re-Engineering, Complex Custom Bolt-on and Development projects in highly complex environments with disparate systems with support and maintenance of over 50+ complex business applications, 2004-2018
- **Instrumental in setting up PMO Practice** at Hitachi Consulting and Unify Solutions Inc.
- Built and **digitized (IoT)** the innovative and award-winning information portal to support **\$35 million** in contract manufacturing processes, company's first internet application, and seven additional foundation web sites, 2015
- Increased readership by 80% and generated \$1.8 million annual savings by developing knowledge web portal for sales and operational planning for commodities, zeroing in on over order by commodity owners and thus achieving **business process transformation**
- Research and Benchmarking with Government / similar organizations in support of Internal Lean projects and Successful **Implementation of JIT** concept involving revamping of supplier-manufacturer collaboration for procurement (Best Practices) community and reduction in **Annual Waste of \$200K**, 2016
- Eliminated 45 processes through automation, lowered operating costs by \$500,000, and removed 100% of manual tasks by conceiving and incorporating "Lean Initiatives", an innovative series of process improvement projects for each business unit.
- Identification and documentation of GAPS in current business processes and recommendation of solutions to complex processes based on the multiple sites visits, trends and Market Research from benchmarked Organization(s) with similar operations and thus helping the IT and Business leaders in articulating the opportunities, risk, and approaches for modernizing application development in support of the organization's vision and market / product strategy alignment, 2012-18
- Instrumental in creating a new revenue stream by outfitting Waterjet Systems with sensors for predictive maintenance, the system automatically schedules repairs when needed, and orders the required parts for the repair

- Conducted Surveys and built business support plans and IT Project schedules for Supply Chain and Manufacturing business leadership at CXO Level; within pre-defined IT budgets to support Organizational Performance optimization, which yielded in realization of **25% time and cost savings** for business departments
- Utilized Market tools to analyse business trends and pipelines to research the financial, statistical and operational data information.
- Built annual IT strategic/ tactical plans and roadmaps for Manufacturing and Supply Chain projects for the **corporate vide 1-3-5 year vision**

## PATENTS

Patent on Artificial Intelligence for Industrial Manufacturing connected IoT Devices – Patent Pending

## PUBLICATIONS

Publisher ID	Title	Publishing House	Date Published	DOI
IJERTV7IS040428	Security or Breach – Enterprise to Decide	International Journal of Engineering Research and Technology (IJERT)	1-May-18	<a href="http://dx.doi.org/10.17577/IJERTV7IS040428">http://dx.doi.org/10.17577/IJERTV7IS040428</a>
IJERTV7IS090020	Blockchain for Supply Chain and Manufacturing Industries and Future It Holds!	International Journal of Engineering Research and Technology (IJERT)	6-Sep-18	<a href="http://dx.doi.org/10.17577/IJERTV7IS090020">http://dx.doi.org/10.17577/IJERTV7IS090020</a>
IJERTV7IS110014	Blockchain reality, its strategic value and Busting the Myth around the White Elephant	International Journal of Engineering Research and Technology (IJERT)	22-Nov-18	10.13140/RG.2.2.35712.28161
	Strategic and Technical Approach towards Cloud Manufacturing Investments- Application to Oil and Gas Industry	Elsevier- Journal of Robotics and Computer Integrated Manufacturing		
IJERTV8IS030041	Artificial Intelligence for Supply Chain and Manufacturing Industries and Future It Holds!	International Journal of Engineering Research and Technology (IJERT)	12-Mar-19	<a href="https://dx.doi.org/10.17577/IJERTV8IS030041">https://dx.doi.org/10.17577/IJERTV8IS030041</a>
IJERTV8IS030062	Robotics for Supply Chain and Manufacturing Industries and Future It Holds!	International Journal of Engineering Research and Technology (IJERT)	16-Mar-19	10.13140/RG.2.2.25071.07842
	Industrial Revolution 4.0 for Supply Chain and Manufacturing Industries and Future It Holds!	International Journal of Engineering Research and Technology (IJERT)		
	Quantum Computing for Supply Chain and	International Journal of		

	Manufacturing Industries and Future It Holds!	Engineering Research and Technology (IJERT)		
	Internet of Things for Supply Chain and Manufacturing Industries and Future It Holds!	International Journal of Engineering Research and Technology (IJERT)		
3350860	Artificial Intelligence (AI) algorithms Trade Secrets and the Future It Holds!	SSRN- Elsevier	12-Mar-19	

## CITATIONS

Publisher	Publication	For which Invention	Date	Link of Citation and Proof
OPUS International Journal of Society Researches	<b>Pre-Service Social Studies Teachers' Opinions On Blockchain</b>	Blockchain for supply chain and manufacturing industries and future it holds! International Journal of Engineering Research ve Technology (IJERT) 7(9), 32-39.	25-Dec-18	DOI: 10.26466/opus.494009
IJERT	<b>Blockchain reality, its strategic value and Busting the Myth around the White Elephant</b>	Blockchain for supply chain and manufacturing industries and future it holds! International Journal of Engineering Research and Technology (IJERT)	22-Nov-18	10.13140/RG.2.2.35712.28161
IJERT	<b>Blockchain for supply chain and manufacturing industries and future it holds!</b>	Security or Breach - Enterprise to Decide, IJERT	1-May-18	<a href="http://dx.doi.org/10.17577/IJERTV7IS040428">http://dx.doi.org/10.17577/IJERTV7IS040428</a>

## IMPACT FACTOR

As of Mar/03/2019

Publisher	Publication	ResearchGate	Academia
IJERT	<b>Blockchain for supply chain and manufacturing industries and future it holds!</b>	Downloads/ Read By - 2500 Citation = 3 Recommendations =1	Downloads/ Read By - 400 Users from 56 different countries
IJERT	<b>Blockchain reality, its strategic value and Busting the Myth around the White Elephant</b>	Downloads/ Read By - 400 Citation = 3 Recommendations =1	Downloads/ Read By - 300 Users from 25 different countries

IJERT	<b>Security or Breach - Enterprise to Decide430</b>	Downloads/ Read By - 62 Citation = 2 Recommendations =1	Downloads/ Read By - 85 Users from 32 different countries
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Can Provide more detail information later.

**INVITED PRESENTATIONS/ CONFERENCES**

Date	Event	Details
10-Apr-16	"OAUG, COLLABORATE2016 : Mandalay Bay Resort & Casino in Las Vegas, Nevada. Sunday, April 10 through Thursday, April 14, 2016"	" Title: Supplier Collaboration Best Practices. This is an annual peer reviewed event, where speakers are selected based on the research or unique work they have established in their area of domain and this is highly visible forum to bring your work and share with fellow organizations."
29-Jul-16	Best of COLLABORATE SERIES- 2016	"Title: Supplier Collaboration Best Practices- We Have Been Doing It Wrong? After presenting and reviewed at Collaborate2016, due to high visibility research, OAUG requested that this be presented again as a BEST OF COLLABORATE in 2016."
9-Apr-19	"Case Study: Cloud Costing Discovery and Inventions for the End to End Solution <a href="https://app.attendcollaborate.com/event/member/545015">https://app.attendcollaborate.com/event/member/545015</a> "	Abstract: This case study will take us through a complex engineering and service industry customer's journey through the Cloud Costing Implementation and the challenges encountered and some of the best practices learnt and adopted along the way. The presentation will also talk about the discoveries and inventions made in the whole process which resolved and established a solid end to end process flow for Oracle Cloud Costing. We will talk about the challenges in each step starting from Item, Data Conversions of related articles, Cost Accounting configurations, transactions and the close process and how we overcome it.
10-Apr-19	"Blockchain for Supply Chain and Manufacturing Industries and Future It Holds <a href="https://app.attendcollaborate.com/event/member/544654">https://app.attendcollaborate.com/event/member/544654</a> "	Abstract: Blockchain for Supply Chain and Manufacturing- A Blessing in disguise? Or, another ill-fated technology experiment. Moving into new technology space has

		always been a dilemma for conservative Supply Chain Spaces. Are we well informed about Blockchain? Where all we can see the uses of blockchain for Supply Chain, is it only limited to Bitcoins? What is the future of Supply Chain and what it holds for the next generations to come? Can we trust Blockchain to succeed? The real question is what is it, that we are disrupting, what is changing and who should, pay attention and why?
18-Apr-17	Cost Management SIG, OAUG	"Title: A Case Study: Solving the Mystery of Product Line Accounting Using SLA This is a monthly webinar where speakers are selected based on the research or unique work they have done in the Science and Engineering Technology related to Cost Management in Oracle and are requested to present and share their work with fellow Organziations."
19-Apr-19	Cost Management SIG, OAUG	Title: Cloud Costing Green Field Implementation - A Customer Journey
19-Feb-19	Cost Management SIG, OAUG	Title: A Customer's Journey through Cloud Costing
21-May-19	Cost Management SIG, OAUG	Title: Cloud Costing Green FieldImplementation - A Customer Journey
UKOUG		
30-Nov-10	"UKOUG, ICC in Birmingham, UK Paper number: 5391"	"Title: Product line accounting using SLA in OPM Green Field Implementation. This is an annual peer reviewed event, where speakers are selected based on the research or unique work they have established in their area of domain and this is highly visible forum to bring your work and share with fellow organizations."
16-Nov-17	"NEOAUG Annual Meeting Gillette Stadium, Foxborough, MA"	"Title: Supplier Collaboration Best Practices. This is an annual peer reviewed event, where speakers are selected based on the research or unique work they have established in their area of domain and this is highly visible forum to bring your work and share with fellow organizations."

**INVITED REVIEWER/ PANELIST**

Date	Event	Details
1-Dec-18	Selection of the Collaborate Papers 2019 for Supply Chain and Manufacturing	Peer Review and Selection of Papers for representation in the OAUG Forum for Year 2019
1-Dec-17	Selection of the Collaborate Papers 2018 for Supply Chain and Manufacturing	Peer Review and Selection of Papers for representation in the OAUG Forum for Year 2018
21-Sep-18	Speak at COLLABORATE 19 and Contribute to the Wish List	This is an annual peer reviewed event, where speakers are selected based on the research or unique work they have established in their area of domain and this is highly visible forum to bring your work and share with fellow organizations.
20-Feb-18	OAUG Cost Management SIG Presents: Cloud and EBS Costing, You Can Track & Eliminate Profit in Inventory (And Still Have a Life!)	Panelist to peer review the research/ presentations of a fellow presenter.
20-Nov-17	"OAUG Cost Management SIG Presents: Cloud Applications for established Oracle users, a realistic approach"	Panelist to peer review the research/ presentations of a fellow presenter.
17-Oct-17	"OAUG Cost Management SIG Presents: Costing in Oracle Cloud, Key Features and Real Benefits extracted by Customers."	Panelist to peer review the research/ presentations of a fellow presenter.
20-Mar-18	OAUG Cost Management SIG Presents: New Proactive Support Analyzers for Costing	Panelist to peer review the research/ presentations of a fellow presenter.
27-Nov-18	OPM Yield Case Study: Should You implement Yield in Your environment?	Panelist to peer review the research/ presentations of a fellow presenter.
19-Mar-19	Fundamentals of Value Stream Costing	Panelist to peer review the research/ presentations of a fellow presenter.
30-Jan-19	Make Cost Management Work for You! Tips and Tricks for Oracle EBS Cost Management	Panelist to peer review the research/ presentations of a fellow presenter.
21-May-19	Cost Management SIG Presents: Cloud Costing Green Field Implementation - A Customer Journey	Panelist to peer review the research/ presentations of a fellow presenter.
16-Nov-17	"NEOAUG Annual Meeting Gillette Stadium, Foxborough, MA Driving Tomorrow's Supply Chain Transformation: Customer Experience Panel"	"Title: Invited as a guest speaker on the annual peer reviewed customer panel experience to talk about the recent developments and Supply Chain research on the Emerging Technologies like; Blockchain, Cloud, IoT, BigData. Organizations of all sizes and in various industries are looking for ways to hold margins yet maintain their competitive edge. With supply chains becoming the new 'battle-field', companies

		are searching for novel approaches to speed deliveries, improve stocking and mitigate risks across the value chain. Attend this session and hear from real-life users and experts who are adopting new technologies to gain visibility into their supply chains and address the new rapidly changing trends in market demand."
8-Nov-18	"NEOAUG Annual Meeting Gillette Stadium, Foxborough, MA Driving Tomorrow's Supply Chain Transformation: Customer Experience Panel <a href="http://neoaug.communities.oaug.org/multisites/neoaug/media/Copy_of_Rev8_Session_Details-1.pdf">http://neoaug.communities.oaug.org/multisites/neoaug/media/Copy_of_Rev8_Session_Details-1.pdf</a> "	"Title: Invited as a guest speaker on the annual peer reviewed customer panel experience to talk about the recent developments and Supply Chain research on the Emerging Technologies and Strategies for; Mergers and Acquisition, Cloud Deployments, Industry 4.0 Revolution Various Supply Chain and Manufacturing Industries are looking for ways to hold margins yet maintain their competitive edge in the new age of Information Technology. With supply chains becoming the new 'battle-field', companies are searching for novel approaches to speed deliveries, improve stocking and mitigate risks across the value chain. Attend this session and hear from the real-life users and experts who are adopting new technologies to gain visibility into their supply chain practices and how they are addressing the aptation of the new rapidly changing trends in market demand."
10-Aug-18	NEOAUG Presents_ Blitz Report - simple and effective reporting for EBS	Panelist to peer review the research/ presentations of a fellow presenter.
22-Jun-18	NEOAUG Presents_ Optimize Your Supply Chain Management with EDI	Panelist to peer review the research/ presentations of a fellow presenter.
11-Apr-18	NEOAUG Presents_ Transforming your End to End Supply Chain with Emerging Technologies	Panelist to peer review the research/ presentations of a fellow presenter.
16-Nov-18	NEOAUG Presents_ A Winning Approach to Oracle HCM Upgrades	Panelist to peer review the research/ presentations of a fellow presenter.
29-Mar-19	NEOAUG Presents_ How better tools simplify and Speed performance tuning	Panelist to peer review the research/ presentations of a fellow presenter.
22-Feb-19	NEOAUG Presents_ Pros and Cons of a Hybrid Cloud	Panelist to peer review the research/ presentations of a fellow presenter.

## ***RECOMMENDATIONS & REFERENCES***

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### **Industry Recommendations from (8):**

Kenya Airways, Intersil Corp., Trega Foods, Hitachi Consulting, Canon Inc., NCS Multistage LLC., HCL Infosystems, CBK Infotech

### **Professional References from (8) :**

Kenya, Canada, Australia, India, US, Sweden, Paris, Qatar, Senior High School (Principal), Engineering College (Principal)

### **Sports and Other Activities References and Certificates from :**

School, Various Societies, College and Indian Air Force

**Note:** Reference and Recommendations will be provided upon request.

## ***INDUSTRY/ BUSINESS EXPERIENCE***

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Focus Area	Industry Area	Employer/ Client
<b>Supply Chain Management and Manufacturing</b>	IT / BUSINESS CONSULTING	<ul style="list-style-type: none"> <li>• GE</li> <li>• Hitachi Consulting</li> <li>• DAZ SI</li> <li>• Accenture</li> </ul>
<b>Discrete Manufacturing</b>	AUTOMOTIVE	<ul style="list-style-type: none"> <li>• Tata Motors</li> </ul>
	AIRLINES/ AEROSPACE	<ul style="list-style-type: none"> <li>• Kenya Airways</li> <li>• Air India</li> <li>• Etihad</li> <li>• Emirates</li> <li>• GE-Aviation</li> </ul>
	CONSUMER ELECTRONICS	<ul style="list-style-type: none"> <li>• IBM</li> </ul>
	CONTRACT MANUFACTURING	<ul style="list-style-type: none"> <li>• Celestica</li> <li>• Hypertherm</li> <li>• Waterjet Systems</li> </ul>
	ROBOTICS/ AUTOMATION/ CNC	<ul style="list-style-type: none"> <li>• FANUC America</li> </ul>
	SEMI-CONDUCTOR	<ul style="list-style-type: none"> <li>• Intersil Inc.</li> <li>• Cabot Microelectronics</li> </ul>
	INDUSTRIAL MANUFACTURING	<ul style="list-style-type: none"> <li>• Hypertherm</li> </ul>
	OIL & GAS (Highly Engineered Products)	<ul style="list-style-type: none"> <li>• NCS Multistage</li> <li>• GE - Oil and Gas</li> </ul>
<b>Process Manufacturing</b>	CHEMICALS	<ul style="list-style-type: none"> <li>• GE Advanced Materials (Now SABIC)</li> </ul>
	CONSTRUCTION PRODUCTS	<ul style="list-style-type: none"> <li>• Arclin Inc.</li> </ul>
	FOOD AND BEVERAGES	<ul style="list-style-type: none"> <li>• Trega Foods</li> <li>• Agropur Inc.</li> </ul>
<b>Others</b>	IMAGING SOLUTIONS	<ul style="list-style-type: none"> <li>• Canon USA</li> </ul>
	TELECOM	<ul style="list-style-type: none"> <li>• HCL Technologies</li> </ul>
	BANKING	<ul style="list-style-type: none"> <li>• Wells Fargo</li> </ul>
	PUBLISHING HOUSE	<ul style="list-style-type: none"> <li>• Scholastic Inc.</li> </ul>
	CONSUMER PACKAGED GOODS	<ul style="list-style-type: none"> <li>• Unilever</li> </ul>

## **CAREER SUMMARY**

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### **ACCENTURE**

#### **TECHNOLOGY DELIVERY LEAD SENIOR MANAGER 2018- Present**

- Have P&L responsibility of over \$5M accounts including managing various revenue streams cost structure to ensure target margins are reached
- Responsible for **Conducting and leading research and post-mortem analysis** in Client's **Business process Transformation Study** for their key initiatives for FY2020
- Providing oversight and day to day direction for key product technical resources as well as shared services delivery and analysts
- Overseeing medium to large sized Financials, Supply Chain and Manufacturing Cloud projects through completion while managing resources, project scope, budget, and timeline.
- Directly manage core research team including solution delivery specialists, product managers and other key product team roles
- Maintain client account relationships for deployed accounts individually or through allocated account management team

- Providing strong project management, vendor management and solution delivery services to the Operations team.
- Act as sales overlay – supporting proposal creation, participating and/or driving client pitches

### ***Unify Solutions Inc.***

#### **BUSINESS ANALYST, 2017- 2018**

- As an **EXPERT ANALYST**, selected to lead strategic planning, technology direction / initiatives for key fortune 500 customer(s). Managed design and implementation of **IoT, Cloud and ERP Systems** for major clients in the U.S. for Supply Chain and Manufacturing Vertical
- Conducted several webinars on OAUG Platform to support the research work around Supply Chain/ Manufacturing Stream.
- Lead and oversee operations of client's Procurement Group for their Supplier Collaboration best practices project, **with 25% reduction in their Operational Time and Cost**
- Reduced manufacturing cycle times by 30%. Recruited technical writer to create procedures during manufacturing process, enabling staff to cross train effectively and allowing trainees to work without constant supervision.

### ***Hypertherm Inc.***

#### **SENIOR BUSINESS ANALYST, 2012- 2017**

Provided cost effective Strategic business solutions and roadmaps (Small, Mid and Long Term) for Organization Development at Executive Level and C-level client management and acted as a strategic advisor to them. Drove annual IT-related business initiatives, managed and prioritized project portfolios with business leadership team(s), regarding application trends, opportunities, investments, and risks; assisted in gathering requirements including ROI information to evaluate projects.

- Led RoboMaster Software implementation program for Hypertherm to support production runs and digitized its production facility using the IoT Technology.
- Performed multiple kaizen events (Discovery sessions) for Supply Chain, Costing, Manufacturing, Finance departments, resulting in significant annual waste removal and several process improvements
- Identified and documented GAPS in the current business processes and recommended the solution to the complex processes in support of the organization vision and market / product strategy alignment
- Organization-wide strategic planning for ERP and non-ERP IT system projects (Lean/ ERP/ SCM/ Manufacturing/ Finance), **40+ successful projects with annual time & cost savings and 40% revenue growth**
- Created highly effective lean-based programs for **Supplier Training** and completed training for over **150 vendor organizations**
- Provided in-depth classroom training on ISO practices as well as Industry Workmanship Standards that met production and shipment goals without increased discrepancies, which reduced cycle times by 40%.
- **Increased efficiency 50%** through reengineering the request management process, resulting in the deployment of a new Scale's Request Center software (Mantis) for on-line management of all IT Service requests and Service Task delivery
- Designed new Year-End Manufacturing Close process in Oracle ERP (E-Business Suite), resulting in **time saving of 15 Hours** during the year-end close

### ***Hitachi Consulting Inc.***

#### **PROGRAM MANAGER, 2008- 2011**

Selected to Lead the first-ever Oracle ERP R12 Implementation project by Hitachi Consulting in the North America region. Served on the IT planning committee; driving the development of enterprise and technology standards, governance processes and performance metrics to ensure they deliver value to customer projects

- Successfully led large **(\$1m and greater)** manufacturing and supply chain work process improvement and transformation lean projects with P&L responsibility; developed and integrated into the corporate project delivery system change management and work process improvement strategies and tools; trained and mentored project teams as the corporate Change Management Knowledge Group Leader
- Responsible for **Recruitment and Monthly Instructional Training Capsules**, numbering **8** in a month in ERP systems, for the new recruits at Hitachi Consulting
- Developed strategic and tactical roadmaps and process improvement business plans, driving up the revenue growth and cost savings for the Organization with defined KPIs.

### ***Tech Mahindra***

#### **SENIOR ASSOCIATE, 2007- 2008**

- Served as Project Leader for Complex Manufacturing and Supply Chain projects.
- Provided guidance and advisory services in the areas of industry best practices, as well as systems and solutions, to improve organizational effectiveness and efficiency.
- With responsibility for corporate administration and Crisis management, provided risk analysis on major implementations and "pushed back" when risk levels were exceeded.
- Responsible for designing the Manufacturing Planning report in 2008, resulting in 20% increase in revenue for the biggest Airline in East Africa region

### ***GE***

#### **PROJECT LEADER, 2005-07**

- Responsible for conducting over **25 annual ERP training sessions for GE Advanced Materials** Team, involving 100+ employees/ consultants.

- Instrumental in setting up Help Desk operations (Procure to Pay) for various GE business teams as part of the ERP engagement, including setting up SLA, Quality Standards, Change Management Plan and Request Queue and response processes.
- Managed and supported several key complex global projects for GE Advanced Materials (Japan, Korea, Australia, Greater China); responsible for providing solutions for complex business processes.

**IBM Global Services Ltd.**

**Customer Service Representative, 2004-05**

- Partnered with business process owners and technology partners to elicit, analyse, translate, and document business processes and requirements into actionable user and functional requirements.
- Techno-Functional Business Analyst supporting Technology- Monet Business on the Help Desk Support Team.

**OTHER POSITIONS (NON-PROFIT BOARDS)**

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**Jul 2016 – Present: Board of Directors at NEOAUG**

Serving as Board member on the NEOAUG (New England Oracle Applications User Group) and the New England Oracle User Group Collaborative that organizes the “Gillette Stadium Joint Oracle User Group Annual Conference” 2016-present, providing strategic direction, planning and consulting to the Board, supporting training and education among the local user community

**Jun 2016 – Present: Vice President and Board of Directors at OAUG Cost Management SIG**

Serving as Vice-President and Board member on OAUG Cost SIG (Special Interest Group) presenting and helping with monthly global webinars and conference events; enable communication with Oracle Corporation on direction and strategy and serve as a conduit for recommended enhancements to Oracle products or processes; provide access to the larger community of Oracle business partner organizations and other third party companies that provide products and services to Oracle Customers

**EDUCATION**

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- **Executive Business and Technology Management** from **Indian School of Business** (Financials Times- Globally Top 20 Business School), 2016-17
- **CPIM (Certified in Production and Inventory Management)** Certified from **APICS International**, 2017
- **“Strategic Management and Innovation”** Program from **Copenhagen Business School**, 2016
- **Chartered Engineer**, 2016 - M-1544823-3
- **M.I.E**, Institution Of Engineers, 2016 - M-1544823
- **Member, Sigmaxi Honor Research Society, 2018 - 20199990018**
- **Member**, American Association for The Advancement of Science (**AAAS**), 2018 - **60081630**
- **Member**, IEEE, 2018 - **94838140**
- **Bachelor of Engineering** in Information Technology (HONORS) from M.D.U Rohtak University, Haryana, 2000-2004

**LICENSE**

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- **CPIM - 1589955**
- **CE/ MIE- M-1544823**

**CERTIFICATION**

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Certification/ Qualification	Location	Institute	From
<b>Leadership in 21st Century Organization</b>	Copenhagen, Denmark	Copenhagen Business School	2016
<b>Oracle Financial Foundation</b>	Hyderabad	Oracle University, IIIT Hyderabad	2005
<b>PL/SQL, Forms, Reports Concepts</b>	Hyderabad	SQL Star	2005
<b>Advance Java</b>	Ahmedabad	NIIT	2001
<b>Communication Skills</b>	Allahabad	NIS	1997

## TECHNICAL SKILLS

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ERP Systems	Oracle E-Business Suite, Oracle Cloud, PeopleSoft, Net Suite, SAP
RDBMS	Oracle 9i,10G,11G
Servers/ Workstations	Hewlett Packard, Compaq, IBM, and Apple
Tools	MS Office, SharePoint, Lotus Notes, People Tools, Citrix, SQL API Loader, Reports Builder, JAVA, J2EE, Loftware, Dataloader, Forms Builder, Workflows, PL/ SQL, MS-Project, Visio, Workflow Manager, .NET
Operating System	Windows XP, 7, 2000, 10, Linux, UNIX

## KEY SKILLS

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### Business and Systems Integration

- **8 Oracle 11i/ R12 implementations**, on time, in budget, 2004-2016
- **4 Oracle 11i to R12 upgrade**, on time & in budget, 2004-2016

### Operational and Cross Functional Leadership

- **Conscientiously self-started** cross functional projects required for the growth of the finance, procurement and manufacturing business teams from inception to completion at Hypertherm Inc., 2015-16
- **Liasioning** with various **executive level leadership**, partnering with them and thereby ensuring smooth operations, 2006-16
- **Organizational Leadership recommendations** and customer references from;
  - ❖ Canon Inc., 2017
  - ❖ Hitachi Consulting, 2012
  - ❖ Intersil Corp., 2011
  - ❖ Trega Foods, 2010
  - ❖ Kenya Airways, 2008
- Help Organization with recruitment, selection, induction, orientation and development of new employees in the organization, 2008-11
- Lead 8 direct and 3 indirect regional team members in capacity as the **APAC IT Leader (Regional Director)** at Cabot Microelectronics- Singapore, 2010 in fulfilling operational role

### Strategic Planning

- Organization wide strategic planning for projects (Lean/ ERP/ SCM/ Manufacturing/ Finance), **25+ successful projects** with **annual time saving of over 5000 Hrs.**, 2012-16
- Involved in building strategic plans for end to end Plan to Make and Procure to Pay roadmaps for corporate wide 5 year vision, 2014

### Sourcing, Time and Cost Saving Initiative

- Innovating methodical changes for reduction in operational and production costs & reducing downtime, 2012-16, a whitepaper "Supplier collaboration best practices- We have been doing it wrong?"
  - ❖ Cost saving of around **\$16,633 annually** on time spent to respond to Supplier queries
  - ❖ Cost Saving of around **\$60,000 on manual processing** of invoices each year
  - ❖ Cost saving in time for supplier master data update which requires more than 25% of the time of associates with around **\$20,000 per year**
  - ❖ Cost Saving of around **\$48,000** spent in tracking deliveries/ shipments annually
  - ❖ Cost Saving for Document Storage Management, **\$10-20K** spending's annually
  - ❖ Cost Saving of around **\$32,000 annually** to process PO's with each manual transmission takes 10 mins. or more
- Designed new Year End Cost Rollup process in Oracle, resulting in **time saving of 15 Hrs.** during YE, 2014
- Architect the cost accounting structure for Business & Regional Teams allocations using Subledger Accounting Practices,

resulting in time and cost saving for **Management Reporting**, 2014

- In capacity of **APAC IT Leader and Director**, Cabot Microelectronics, Singapore, 2011
  - ❖ Identified **annual budget** for procurement of IT equipment's ensuring optimum utilization of materials & maximum cost savings
  - ❖ **Procurement and Negotiating contracts** with Oracle Corp
- **Interactions with Oracle Corp.** Sales Leadership for supply of Technology and Licenses required for Oracle Implementation projects, 2008-11
- Identified 75 issues during Intersil R12 upgrade project, resulting in **time saving from 2 weeks to a 3 days cycle**, 2011
- Designed Oracle Supply Chain Planning (custom Min Max Planning report) solution for Kenya Airways which yielded in **annual cost reduction of \$120K**, 2008

## Program/ Project Management

- **Help with PMO Practices** at Hitachi Consulting, 2011 for Oracle EBS Competency
- Managed and Lead R12.1.3 Upgrade project for Intersil Corp based out of Melbourne, Florida, **team size of 10**, 2011
- Lead IT Operations of Cabot Microelectronics at Singapore for Asia-Pacific region including upgrade of CMC's existing systems from Oracle EBS 11i to Release 12.1.1, **team size 20** in capacity of IT APAC Leader, 2010
- **Managed and Lead the first-ever Oracle R12 Implementation project by Hitachi Consulting in North America region**, 2009-10
- Managed and Lead project delivery and Solution Architecting OPM, SLA and Costing for Agropur- Trega Foods R12 OPM Implementation Project at Appleton, Wisconsin, **team size of 20**, 2009-10
- Managed and Lead delivery for GE- Fanuc Implementation and Integration of Existing business processes as per Fanuc's business requirements at Chicago, Illinois, **team size 10**, 2009
- Managed and Lead a **team of 15 members** including Project manager(s) in capacity of Program Manager for the deliveries for Wells Fargo Account, 2009
- Managed and Lead an OPM Re-engineering Project for Arclin Inc. based out of Toronto, Canada, focusing on the business challenges and key pain areas thus removed 22 not needed customization, **team size 4**, 2008
- Project Leader for iPride Kenya Airways 11i Implementation Project leading SCM track, **project team size 30**, 2007-08

## Lean/ Six Sigma/ Process Improvement

- Successful **Implementation of JIT** concept involving revamping of supplier collaboration for procurement community at Hypertherm Inc., 2015 with reduction in **Annual Waste of \$150-\$200K**
- Revamped Item Setup practices resulting in time saving of 1-2 days per business team, 2015
- Performed multiple kaizen events for Procurement, Costing, Manufacturing, Finance departments from 2012-15 resulted in significant annual waste removal and several process improvements
- Successful in revamping of Purchasing approvals matrix for the Business and Functional teams for enhancing organizational efficiencies, 2015

## Change Management/ Training/ Public Relations

- **Board of Director** at OAUG Cost Mgt- SIG and NEOAUG Non-Profit Board
- Created highly effective lean based programs for **Supplier Trainings** and completed successfully, 2015 with an estimated **trainings for over 150** companies, 2015-16
- Successfully conducted several **Oracle trainings** for GE Advanced Materials Team

## Corporate Social Activities

- Volunteer at American Red Cross, 2012-16
- CHAD (Children's Hospital at Dartmouth-Hitchcock) Volunteer at Dartmouth-Hitchcock, 2014-16
- Member, Society for the Protection of New Hampshire Forests, 2013-16